



# SALES MANAGER



This helpful tool forms part of our Trading and Planning module and allows you to negotiate and complete sales quickly and efficiently with your customers and suppliers.

## FEATURES INCLUDE:

- ✓ Create sales templates detailing product pricing and volumes you can offer your customers, with the ability to import product quantities, set delivery dates and attach specifications.
- ✓ Send regular sales enquiries faster using your previously created templates without the hassle of emails and spreadsheets.
- ✓ All sales enquiries sent on the system are held in one place where you can clearly see their current status.
- ✓ View customer responses and respond within the sales template making it simpler to keep track of the negotiation history for both the customer and the supplier.

- ✓ Quickly generate reports to analyse the data from the sales enquiries. Reports can be displayed in accessible charts compiled in an easy-to-view dashboard to help you decide who is best to sell to quickly and efficiently.

Our Trading and Planning module with each of its tools interconnects and integrates seamlessly with our Supply Management modules and Quality Management modules and are available on the Foods Connected single pane of glass platform.